

Land O Lakes Milk, a division of Dean Foods
2103 5th Avenue North
Moorhead, MN 56560
Phone: 218-233-8609 Fax: 218-233-0240



June 7, 2018

Verndale Public Schools
Attn: Superintendent
411 Southwest Brown Street
Verndale, MN 56481-3000

Dear Superintendent,

Attached is the Dean Foods/Land O Lakes bid for your Dairy Product needs for the 2018-2019 school term. Please see the attached escalator clause. If Dean Foods/Land O Lakes were awarded your bid, we will service your school needs two times a week. Thank you for this opportunity.

Sincerely,

A handwritten signature in blue ink that reads "Chad Jegtvig / ijs".

Chad Jegtvig
Senior Area Sales Representative
701-936-5075 (cell)
Chad_jegtvig@deanfoods.com

CJ: ijs

Attachment

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**FLUID MILK ESCALATOR CLAUSE
 2018-2019 School Year**

The attached bid is based on the cost of skim milk and butterfat to include premiums in Federal Order Market #30 for the month of June '18 .

Future price adjustments will be predicted on the following escalator taking into consideration monthly changes in the cost of skim milk, butterfat and over order premiums.

SKIM MILK June '18 Price: \$10.91 per 100 weight

For each \$0.10/cwt increase or decrease in the cost of skim milk, prices will adjust respectively as follows on all fat levels.

5 Gallon	-	\$0.043 per 5 Gallon
1 Gallon	-	\$0.0086 per Gallon
8 Ounce	-	\$0.00054 per 8 Ounce

BUTTERFAT: June '18 Price: \$2.6530 per 100 weight

For each \$0.10 increase or decrease in the cost of butterfat, prices will adjust respectively as follows by various fat levels.

Item	Whole (3.25%)	2%	1%	Fat Free
5 Gallon	.1395/5 Gal	.086/5 Gal	.043/5 Gal	.0045/5 Gal
1 Gallon	.0279/Gal	.0172/Gal	.0086/Gal	.0009/Gal
8 Ounce	.0017/8 Oz.	.0011/8 OZ	.0005/8 OZ	.0001/8 OZ

Monthly per unit adjustments will reflect a combination of the changes in skim milk and butterfat.

This escalator applies to all milk items.

Smart Snacks in School



CRUMBLLED COOKIE CONE
 NUT FREE NO ARTIFICIAL WHOLE NO HIGH FRUCTOSE SMART
 FACILITY DYES GRAIN CORN SYRUP SNACK DAIRY



BIRTHDAY CAKE CONE
 NUT FREE NO ARTIFICIAL WHOLE NO HIGH FRUCTOSE SMART
 FACILITY DYES GRAIN CORN SYRUP SNACK DAIRY

If the package says...

Rich's
 ICE CREAM
 ...It's Nut Free!



Chocolate Shortcake
 NUT FREE NO ARTIFICIAL WHOLE NO HIGH FRUCTOSE SMART
 FACILITY DYES GRAIN CORN SYRUP SNACK DAIRY



Strawberry Shortcake
 NUT FREE WHOLE NO HIGH FRUCTOSE SMART
 FACILITY GRAIN CORN SYRUP SNACK DAIRY



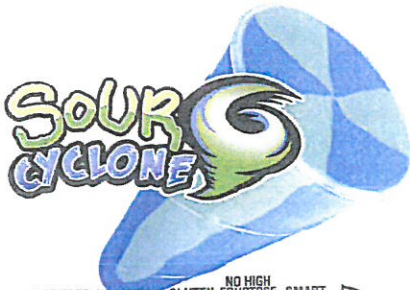
FUDGE FRENZY
 NUT FREE NO ARTIFICIAL WHOLE NO HIGH FRUCTOSE SMART
 FACILITY COLORS FREE CORN SYRUP SNACK DAIRY



Creamy Cotton Candy
 NUT FREE NO ARTIFICIAL GLUTEN NO HIGH FRUCTOSE SMART
 FACILITY DYES FREE CORN SYRUP SNACK DAIRY



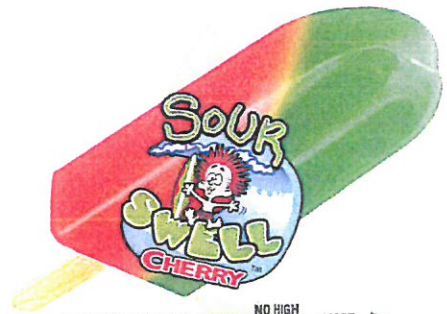
VANILLA Sandwich
 NUT FREE NO ARTIFICIAL WHOLE NO HIGH FRUCTOSE SMART
 FACILITY DYES GRAIN CORN SYRUP SNACK DAIRY



SOUR CYCLONE
 NUT FREE NO ARTIFICIAL WHOLE NO HIGH FRUCTOSE SMART
 FACILITY DYES FREE CORN SYRUP SNACK DAIRY



RAINBOW POLAR POLE
 NUT FREE NO ARTIFICIAL WHOLE NO HIGH FRUCTOSE SMART
 FACILITY DYES FREE CORN SYRUP SNACK DAIRY

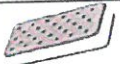











SOUR SWELL CHERRY
 NUT FREE NO ARTIFICIAL WHOLE NO HIGH FRUCTOSE SMART
 FACILITY DYES FREE CORN SYRUP SNACK DAIRY

Deans Foods Land O Lakes Milk/ Dean Country Fresh Ice Cream



Smart Snacks in School

Product	Size Weight	Cal.	Cal. from fat	Total Fat	% of fat cal	Sat. Fat	2g or less % of Cal from Sat Fat	Fat	Sodium	Sugar	% of sugar by weight
Low Fat Sandwich 	3 fl oz 51g	130	20	2 g	14%	1g	7% 51% Whole Grain	0g	120mg	12g	24%
Strawberry Shortcake 	3 fl oz 70g	130	30	3.5g	24%	1g	7% 51% Whole Grain	0g	45mg	15g	22%
Chocolate Shortcake 	3 fl oz 63g	140	40	3.5g	23%	1g	6% 51% Whole Grain	0g	60mg	15g	21%
Crumbled Cookie Cone 	3 fl oz 70g	170	30	3.5g	19%	1.5g	8% 51% Whole Grain	0g	105mg	15g	21%
Birthday Cake Cone 	3 fl oz 70g	160	20	2.5g	14%	1.5g	8% 51% Whole Grain	0g	115mg	17g	24%
Fudge Frenzy 	2.5 fl oz 63g	90	0	0	0%	0g	0 Gluten Free	0g	80mg	13g	21%
Sour Swell 	2.5 fl oz 53g	70	10	1g	13%	.5g	6% Gluten Free	0g	20mg	11g	19%
Creamy Cotton Candy 	2.5 fl oz 54g	70	5	1g	13%	.5g	6% Gluten Free	0g	40mg	8g	15%
Rainbow Polar Pole 	2.75 fl oz 46g	70	10	1g	13%	.5g	6% Gluten Free	0g	20mg	12g	21%
Sour Cyclone Blue Raspberry 	3.75 fl oz 80g	100	10	1g	2%	.5g	3% Gluten Free	0g	35mg	17g	21%

Nutrition facts for each item can be found at www.richicecream.com.

Updated 12/13/2017

*Nutrition facts are subject to change without notice



2915 S Dixie Hwy, West Palm Beach, FL 33405
www.RichIceCream.com • (561) 833-7585

NUT FREE

FACILITY

Verndale Public School, ISD #818

Bids are due 12:00 pm Monday, June 11, 2018

Milk Bid Form

2018-2019 School year

Cost

Notes

Skim Milk - Gallon - Case

\$2.54

Skim Milk - 8 oz carton - Case

\$0.155

1% Milk - 8 oz carton - Case

\$0.169

Chocolate Skim Milk - 8 oz carton - Case

\$0.172

100% Lactose Free - 8 oz carton - Case

\$0.565

Lite Sour Cream - 5# 2/Case

\$5.04

Fat Free Sour Cream - 5# - 2/Case

N/A

5# Cottage Cheese 2% code 11654

\$5.76

8 oz. Carton Chocolate 1% Milk code 47284

\$0.189

All items bid are FOB Verndale Public School delivered daily or as ordered by school.

Please fill in the cost per item bid in the appropriate column.

Do not bid an item unless it is an item you have available.

Please make any notes if necessary in the notes column.

We will only accept bids received on our bid form.

The Board reserves the right to reject any/or all bids and to waive any informality in any bid

Signed:

Chad Jegtvig
Vendor Chad Jegtvig

Date: 6/7/18

Vendor Name: Dean Foods/Land O Lakes Milk

Address: 2103 5th Ave. N.

Moorhead, MN 56560

Telephone # 218-233-8609