

# **20 Reasons Why Intelligent People Fail**

- 1. Lack of motivation**
- 2. Lack of impulse control**
- 3. Lack of perseverance**
- 4. Using the wrong abilities**
- 5. Inability to translate thought into action**
- 6. Lack of product orientation**
- 7. Inability to complete tasks**
- 8. Failure to initiate**
- 9. Fear of failure**
- 10. Procrastination**
- 11. Misattribution of blame**
- 12. Excessive self-pity**
- 13. Excessive dependency**
- 14. Wallowing in personal difficulties**
- 15. Distractibility and lack of concentration**
- 16. Spreading oneself too thin or too thick**
- 17. Inability to delay gratification**
- 18. Inability to see the forest for the trees**
- 19. Lack of balance between critical, analytical thinking and creative, synthetic thinking**
- 20. Too little or too much confidence**