Unit 14 Social Psychology Key Terms

1. Social Psychology
2. Social Psychologists
3. Fritz Heider
4. Attribution Theory
5. Fundamental Attribution Error
6. Attitudes and Actions
7. Peripheral Route Persuasion
8. Central Route Persuasion
9. Foot-in-the-door Phenomenon
10. Role
11. Philip Zimbardo
12. Stanford Prison Study
13. Leon Festinger’s Study
14. Cognitive Dissonance Theory
15. Norms
16. Social Contagion
17. Conformity
18. Solomon Asch
19. Asch’s Conformity Study
20. Normative Social Influence
21. Stanley Milgram
22. Milgram’s Obedience Study
23. Social Control
24. Personal Control
25. Social Facilitation
26. Social Loafing
27. Deindividuation
28. Group Polarization
29. Groupthink
30. Culture
31. Culture Shock
32. Prejudice
33. Discrimination
34. Stereotypes
35. Stereotype Threat
36. Ethnocentrism
37. Explicit vs Implicit Prejudice
38. Just-world Phenomenon
39. In Group vs Out Group
40. In Group Bias
41. Scapegoating
42. Other-race Effect
43. Availability Heuristic
44. Aggression
45. Alcohol and Aggression
46. Frustration-aggression Principle
47. Social Script
48. Factors in Attraction
49. Mere Exposure Effect
50. Passionate Love
51. Schachter-Singer Two-Factor Theory of Emotion
52. Companionate Love
53. Equity
54. Self-disclosure
55. Positive Support
56. Altruism
57. Kitty Genovese’s Story
58. John Darley and Bibb Latane’s Study
59. Diffusion of Responsibility
60. Bystander Effect
61. Social-exchange Theory
62. Reciprocity Norm
63. Social-responsibility Norm
64. Conflict
65. Kurt Lewin
66. Approach/Approach Conflict
67. Avoidance/Avoidance Conflict
68. Approach/Avoidance Conflict
69. Social Trap
70. Mirror-image Perceptions
71. Self-fulfilling Prophecies
72. How to Make Peace
73. Muzafer Sherif
74. Robber’s Cave Study
75. Superordinate Goals
76. GRIT