

**BID ON: NETWORK EQUIPMENT AND INSTALLATION SERVICES - AS NEEDED BASIS  
BID NUMBER 17-115**

**BIDDER: INFORMATION TRANSPORT SOLUTIONS**

**Group I. Network Equipment, Components, and Associated Services:**

The equipment listed below is currently installed throughout the Customer's sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT EQUIPMENT. Vendors are also asked to include any/all associated components necessary for operation of proposed equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered)

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-CAP1702I-A-K9	802.11ac CAP; 3x3:2SS; Int Ant; A Reg Domain				
NEW	AIR-CAP1702I-B-K9	802.11ac CAP; 3x3:2SS; Int Ant; B Reg Domain	54%	\$319.70	\$75.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	AIR-CAP2702E-A K10	802.11ac CAP w/CleanAir; 3x4:3SS; Ext Ant; A Reg Domain				
NEW	AIR-CAP2702E-B-K9	802.11ac CAP w/CleanAir; 3x4:3SS; Ext Ant; B Reg Domain	54%	\$549.70	\$95.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	AIR-CAP2702I-A K10	802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; A Reg Domain				
NEW	AIR-CAP2702I-B-K9	802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; B Reg Domain	54%	\$503.70	\$75.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-CAP2702I-A K10	802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; A Reg Domain				
NEW	AIR-CAP2702I-BK910	802.11ac CAP 10APs w/CleanAir; 3x4:3SS; Int Ant; B Domain	54%	\$5,037.00	\$750.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	AIR-CAP2702E-A K10	802.11ac CAP w/CleanAir; 3x4:3SS; Ext Ant; A Reg Domain				
NEW	AIR-CAP2702E-BK910	802.11ac CAP 10APs w/CleanAir; 3x4:3SS; Ext Ant; B Domain	54%	\$5,497.00	\$950.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	AIR-ANT2535SDW-R	2.4 GHz 3dBi/5 GHz 5dBi Low Profile Antenna, White, RP-TNC				
NEW	AIR-ANT2535SDW-R=	2.4 GHz 3dBi/5 GHz 5dBi Low Profile Antenna, White, RP-TNC	54%	\$29.90	N/A	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	N/A
Current/ Example of Requested	AIR-CAP3702I-A-K9	802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Int Ant; A Reg Domain				
NEW	AIR-CAP3702I-B-K9	802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Int Ant; B Reg Domain	54%	\$687.70	\$75.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-CAP3702E-A K9	802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Ext Ant; A Reg Domain				
NEW	AIR-CAP3702E-B-K9	802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Ext Ant; B Reg Domain	54%	\$733.70	\$75.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	AIR-ANT2524V4C R=	2.4GHz 2dBi/5GHz 4dBi Ceiling Mount Omni Ant., 4-port,RP-TNC				
NEW	AIR-ANT2524V4C-R=	2.4GHz 2dBi/5GHz 4dBi Ceiling Mount Omni Ant., 4-port,RP-TNC	54%	\$252.54	N/A	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	N/A
Current/ Example of Requested	AIR-ANT2535SDW-R	2.4 GHz 3dBi/5 GHz 5dBi Low Profile Antenna, White, RP-TNC				
NEW	AIR-ANT2535SDW-R=	2.4 GHz 3dBi/5 GHz 5dBi Low Profile Antenna, White, RP-TNC	54%	\$29.90	N/A	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	N/A
Current/ Example of Requested	AIR-CT2504-5-K9	2504 Wireless Controller with 5 AP Licenses				
NEW	AIR-CT2504-5-K9	2504 Wireless Controller with 5 AP Licenses	54%	\$595.70	\$250.00	100%
Associated Manufacturer Maintenance	CON-SNT-CT255	SNTC-8X5XNBD 2504 Wireless LAN Co	25%	\$132.75	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-CT2504-K9	2504 Wireless Controller with 0 AP Licenses				
NEW	AIR-CT2504-K9	2504 Wireless Controller with 0 AP Licenses	54%	\$0.00	N/A	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	N/A
Current/ Example of Requested	AIR-CT2504-CCBL	2505 Wireless Controller Console Cable				
NEW	AIR-CT2504-CCBL	2505 Wireless Controller Console Cable	54%	\$0.00	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	N/A
Current/ Example of Requested	AIR-CT2504-25-K9	2504 Wireless Controller with 25 AP License				
NEW	AIR-CT2504-25-K9	2504 Wireless Controller with 25 AP License	54%	\$2,987.70	\$250.00	100%
Associated Manufacturer Maintenance	CON-SNT-CT2525	SNTC-8X5XNBD 2504 Wireless LAN Controller with 25 AP	25%	\$665.25	N/A	0%
Current/ Example of Requested	EDU-CT5508-50-K9	5508 Series Controller for up to 50 APs				
NEW	EDU-CT5508-50-K9	5508 Series Controller for up to 50 APs	54%	\$11,382.70	\$250.00	100%
Associated Manufacturer Maintenance	CON-SNT-EDUKCT55	SNTC-8X5XNBD 5508 Series Controller for up to 50 AP	25%	\$2,193.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	EDU-CT5508-100-K9	Cisco 5508 Series Wireless Controller for up to 100 APs				
NEW	EDU-CT5508-100-K9	Cisco 5508 Series Wireless Controller for up to 100 APs K12	54%	\$20,237.70	\$250.00	100%
Associated Manufacturer Maintenance	CON-SNT-EDU1CT55	SNTC-8X5XNBD Cisco 5508 Series Wireless Controller fo	25%	\$3,899.25	N/A	0%
Current/ Example of Requested	AIR-CT5508-250-K9	Cisco 5508 Series Wireless Controller for up to 250 APs				
NEW	AIR-CT5508-250-K9	Cisco 5508 Series Wireless Controller for up to 250 APs	54%	\$32,887.70	\$250.00	100%
Associated Manufacturer Maintenance	CON-SNT-CT08250	SNTC-8X5XNBD Cisco 5508 Series	25%	\$6,970.50	N/A	0%
Current/ Example of Requested	AIR-CT5508-500-K9	Cisco 5508 Series Wireless Controller for up to 500 APs				
NEW	AIR-CT5508-500-K9	Cisco 5508 Series Wireless Controller for up to 500 APs	54%	\$53,127.70	\$250.00	100%
Associated Manufacturer Maintenance	CON-SNT-CT08500	SNTC-8X5XNBD Cisco 5508 Series	25%	\$11,260.50	N/A	0%
Current/ Example of Requested	C1-AIR-CT8540-K9	Cisco 8540 Wireless Controller				
NEW	C1-AIR-CT8540-K9	Cisco ONE - Cisco 8540 Wireless LAN Controller with OAP Lics	54%	\$18,400.00	\$500.00	100%
Associated Manufacturer Maintenance	CON-SNT-CT8540K9	SNTC-8X5XNBD Cisco ONE - Cisco 8540 Wireless LAN Cont	25%	\$3,900.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	AIR-MSE-3365-K9	MSE 3365 Hardware SKU (Please select L- MSE-PAK for MSE Lic)				
NEW	AIR-MSE-3365-K9	MSE 3365 Appliance	54%	\$10,580.00	\$500.00	0%
Associated Manufacturer Maintenance	CON-SNT-AIRMSE3K	SNTC-8X5XNBD MSE 3365 Appliance (Please select L-MSE-	25%	\$1,380.00	N/A	0%
Current/ Example of Requested	WS-C2960CX-8TC-L	2960-CX Switch 8 GE, uplinks: 2 x 1G SFP and 2 x 1G copper LAN Base				
NEW	WS-C2960CX-8TC-L	Cisco Catalyst 2960-CX 8 Port Data Lan Base	54%	\$503.70	\$100.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-C2960X-24TS-L	WS-C2960X-24TS-L •24 x 10/100/1000 + 4 x Gigabit SFP				
NEW	WS-C2960X-24TS-L	Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base	54%	\$1,101.70	\$100.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	EDU-C2960X-24PS-L	Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base				
NEW	EDU-C2960X-24PS-L	Catalyst 2960-X 24 GigE PoE K12	54%	\$1,469.70	\$100.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	WS-C3850-12S-S	Cisco Catalyst 3850 12 Port GE SFP IP Base				
NEW	WS-C3850-12S-S	Cisco Catalyst 3850 12 Port GE SFP IP Base	54%	\$4,692.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-C3850-24S-S	Cisco Catalyst 3850 24 Port GE SFP IP Base				
NEW	WS-C3850-24S-S	Cisco Catalyst 3850 24 Port GE SFP IP Base	54%	\$9,384.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	EDU-C3850-24P-L	Cisco Catalyst 3850 24 Port PoE LAN Base				
NEW	EDU-C3850-24P-L	Cisco Catalyst 3850 24 Port PoE LAN Base K12	54%	\$2,760.00	\$100.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-C3850-24T-L	Cisco Catalyst 3850 24 Port Data LAN Base				
NEW	WS-C3850-24T-L	Cisco Catalyst 3850 24 Port Data LAN Base	54%	\$2,438.00	\$100.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	EDU-C3850-48U-L	Cisco Catalyst 3850 48 Port UPOE LAN Base				
NEW	EDU-C3850-48U-L	Cisco Catalyst 3850 48 Port UPOE LAN Base for K12	54%	\$5,244.00	\$100.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	EDU-C3850-48P-L	Cisco Catalyst 3850 48 Port PoE LAN Base				
NEW	EDU-C3850-48P-L	Cisco Catalyst 3850 48 Port PoE LAN Base K12	54%	\$4,784.00	\$100.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-C3850-48T-L	Cisco Catalyst 3850 48 Port Data LAN Base				
NEW	WS-C3850-48T-L	Cisco Catalyst 3850 48 Port Data LAN Base	54%	\$4,176.80	\$100.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps				
NEW	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	54%	\$2,412.70	\$250.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%



	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	WS-X45-SUP7L-E	Catalyst 4500 E-Series Supervisor LE, 520Gbps				
NEW	WS-X45-SUP7L-E	Catalyst 4500 E-Series Supervisor LE, 520Gbps	54%	\$6,348.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-X4748-RJ45V+E	Catalyst 4500E 48-Port PoE 802.3at 10/100/1000(RJ45)				
NEW	WS-X4748-RJ45V+E	Catalyst 4500E 48-Port PoE 802.3at 10/100/1000(RJ45)	54%	\$4,344.70	\$100.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-X4748-RJ45-E	Catalyst 4500 E-Series 48-Port 10/100/1000 Non-Blocking				
NEW	WS-X4748-RJ45-E	Catalyst 4500 E-Series 48-Port 10/100/1000 Non-Blocking	54%	\$3,378.70	\$100.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-X4748-SFP-E	Catalyst 4500 E-Series 48-Port GE (SFP)				
NEW	WS-X4748-SFP-E	Catalyst 4500 E-Series 48-Port GE (SFP)	54%	\$16,905.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	WS-X4724-SFP-E	Catalyst 4500 E-Series 24-Port GE (SFP)				
NEW	WS-X4724-SFP-E	Catalyst 4500 E-Series 24-Port GE (SFP)	54%	\$9,660.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-X4712-SFP+E	Catalyst 4500 E-Series 12-Port 10GbE (SFP+)				
NEW	WS-X4712-SFP+E	Catalyst 4500 E-Series 12-Port 10GbE (SFP+)	54%	\$13,038.70	\$100.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-C4500X-32SFP+	Catalyst 4500 -X 32 Port 10G IP Base, Front-to-Back, No P/S				
NEW	WS-C4500X-32SFP+	Catalyst 4500 -X 32 Port 10G IP Base, Front-to-Back, No P/S	54%	\$13,524.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-C4500X-16SFP+	Catalyst 4500 -X 16 Port 10G IP Base, Front-to-Back, No P/S				
NEW	WS-C4500X-16SFP+	Catalyst 4500 -X 16 Port 10G IP Base, Front-to-Back, No P/S	54%	\$7,728.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	Limited Lifetime Warranty Included	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis,14RU,no PS,no Fan Tray				
NEW	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis,14RU,no PS,no Fan Tray	54%	\$4,370.00	\$500.00	100%
Associated Manufacturer Maintenance	CON-SNT-WS-C6509	SNTC-8X5XNBD Catalyst 6509	25%	\$5,118.75	N/A	0%
Current/ Example of Requested	WS-X6848-GE-TX	Cisco 6500 Module WS-X6848-TX-2T Catalyst 6500 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45				
NEW	WS-X6848-TX-2TXL	C6k 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45 DFC4XL	54%	\$13,225.00	\$100.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	C6800-48P-SFP	C6800-48P-SFP Cisco 6807 Switch Line card, 48 ports SFP+, 1G/10G, Dual full-duplex, fabric channels				
NEW	C6800-48P-SFP=	C6K 48-port 1GE Mod: fabric-enabled with DFC4	54%	\$18,860.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	C6800-48P-TX	Cisco C6800-48P-TX Line Card, 6807-XL Switch, 48 Gigabit Ethernet ports (RJ-45), DFC4 daughter card				
NEW	C6800-48P-TX=	C6k 48-port 10/100/1000 GE Mod: fabric enabled, RJ-45 DFC4	54%	\$9,200.00	\$100.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	WS-X6824-SFP-2T	Catalyst 6500 24-port GigE Mod: fabric-enabled with DFC4				
NEW	WS-X6824-SFP-2TXL	Catalyst 6500 24-port GigE Mod: fabric-enabled with DFC4XL	54%	\$13,225.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-X6716-10G-3CXL	Catalyst 6500 16 port 10 Gigabit Ethernet w/ DFC3CXL(req X2)				
NEW	C6800-16P10G-XL	Catalyst 6800 16 port 10GE with integrated DFC4XL (Requires 10Gig SFPs)	54%	\$16,422.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	WS-X6716-10GE	Catalyst 6500 16 port 10 Gigabit Ethernet Base Module				
NEW	C6800-16P10G	Catalyst 6800 16 port 10GE with integrated DFC4 (Requires 10Gig SFPs)	54%	\$11,730.00	\$150.00	100%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	C2921-CMESRST/K9	2921 Voice Bundle w/PVDM3-32,FL CME- SRST-25,UC Lic,FL-CUBE10				
NEW	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License, CUBEE10	54%	\$2,300.00	\$150.00	0%
Associated Manufacturer Maintenance	CON-SNT-ISR4331V	SNTC-8X5XNBD Cisco ISR 4331 UC Bundle, PVDM4-32, UC L	25%	\$461.25	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	C2951-VSECCUBE/K9	C2951 UC SEC CUBE Bundle, PVDM3-32, UC SEC Lic, FL-CUBEE-25				
NEW	ISR4351-VSEC/K9	Cisco ISR 4351 Bundle with UC & Sec Lic, PVDM4-64, CUBE-25	54%	\$6,210.00	\$150.00	0%
Associated Manufacturer Maintenance	CON-SNT-IR4351VS	SNTC-8X5XNBD Cisco ISR 4351 Bundle with UC Sec Lic	25%	\$1,093.50	N/A	0%
Current/ Example of Requested	R-ISE-10VM-K9=	Cisco Identity Services Engine 10 Bundle VM SKU				
NEW	R-ISE-10VM-K9=	Cisco Identity Services Engine VM - 10 VM Bundle (eDelivery)	54%	\$18,855.40	\$5,000.00	0%
Associated Manufacturer Maintenance	CON-ECMU-ISE10VM	SWSS UPGRADES Cisco Identity Services Engine VM - 10 VM Bund	25%	\$6,148.50	N/A	0%
Current/ Example of Requested	R-ISE-5VM-K9=	Cisco Identity Services Engine 5 Bundle VM SKU				
NEW	R-ISE-5VM-K9=	Cisco Identity Services Engine VM - 5 VM Bundle (eDelivery)	54%	\$11,955.40	\$2,500.00	0%
Associated Manufacturer Maintenance	CON-ECMU-ISE5VM	SWSS UPGRADES Cisco Identity Services Engine 5 Bundle Migrat	25%	\$3,898.50	N/A	0%
Current/ Example of Requested	R-ISE-VM-K9=	Cisco Identity Services Engine Virtual Machine Image				
NEW	R-ISE-VM-K9=	Cisco Identity Services Engine VM (eDelivery)	54%	\$2,755.40	\$500.00	0%
Associated Manufacturer Maintenance	CON-ECMU-ISEVM	SWSS UPGRADES Cisco Identity Services Engine VM (eDelivery)	25%	\$898.50	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	ISE-PLS-S-100	Cisco ISE 1-Yr 100 Endpoint Plus License				
NEW	ISE-PLS-1YR-100	Cisco ISE 1-Yr 100 Endpoint Plus License	54%	\$345.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-100	Cisco ISE 1-Yr 100 Endpoint Apex License				
NEW	ISE-APX-1YR-100	Cisco ISE 1-Yr 100 Endpoint Apex License	54%	\$253.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-100=	Cisco ISE 100 EndPoint Base Migration License				
NEW	L-ISE-BSE-100=	Cisco Identity Services Engine 100 EndPoint Base License	54%	\$230.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-3YR-100	Cisco ISE 3-Yr 100 Endpoint Plus License				
NEW	ISE-PLS-3YR-100	Cisco ISE 3-Yr 100 Endpoint Plus License	54%	\$759.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-3YR-100	Cisco ISE 3-Yr 100 Endpoint Apex License				
NEW	ISE-APX-3YR-100	Cisco ISE 3-Yr 100 Endpoint Apex License	54%	\$575.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-10k	Cisco ISE 1-Yr 10k Endpoint Plus License				
NEW	ISE-PLS-1YR-10K	Cisco ISE 1-Yr 10K Endpoint Plus License	54%	\$21,160.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-10k	Cisco ISE 1-Yr 10k Endpoint Apex License				
NEW	ISE-APX-1YR-10K	Cisco ISE 1-Yr 10K Endpoint Apex License	54%	\$0.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-10k=	Cisco ISE 10k EndPoint Base Migration License				
NEW	L-ISE-BSE-10K=	Cisco Identity Services Engine 10000 EndPoint Base License	54%	\$15,870.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	ISE-PLS-3YR-10k	Cisco ISE 3-Yr 10k Endpoint Plus License				
NEW	ISE-PLS-3YR-10K	Cisco ISE 3-Yr 10K Endpoint Plus License	54%	\$47,840.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-3YR-10k	Cisco ISE 3-Yr 10k Endpoint Apex License				
NEW	ISE-APX-3YR-10K	Cisco ISE 3-Yr 10K Endpoint Apex License	54%	\$35,604.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-1500	Cisco ISE 1-Yr 1500 Endpoint Plus License				
NEW	ISE-PLS-1YR-1500	Cisco ISE 1-Yr 1500 Endpoint Plus License	54%	\$4,600.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-1500	Cisco ISE 1-Yr 1500 Endpoint Apex License				
NEW	ISE-APX-1YR-1500	Cisco ISE 1-Yr 1500 Endpoint Apex License	54%	\$3,450.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%



	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-BSE-1500=	Cisco ISE 1500 EndPoint Base Migration License				
NEW	L-ISE-BSE-1500=	Cisco Identity Services Engine 1500 EndPoint Base License	54%	\$3,450.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-3YR-1500	Cisco ISE 3-Yr 1500 Endpoint Plus License				
NEW	ISE-PLS-3YR-1500	Cisco ISE 3-Yr 1500 Endpoint Plus License	54%	\$10,304.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-3YR-1500	Cisco ISE 3-Yr 1500 Endpoint Apex License				
NEW	ISE-APX-3YR-1500	Cisco ISE 3-Yr 1500 Endpoint Apex License	54%	\$7,728.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-1k	Cisco ISE 1-Yr 1k Endpoint Plus License				
NEW	ISE-PLS-1YR-1K	Cisco ISE 1-Yr 1K Endpoint Plus License	54%	\$3,266.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-S-1k	Cisco ISE 1-Yr 1k Endpoint Apex License				
NEW	ISE-APX-1YR-1K	Cisco ISE 1-Yr 1K Endpoint Apex License	54%	\$2,438.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-1k=	Cisco ISE 1k EndPoint Base Migration License				
NEW	L-ISE-BSE-1K=	Cisco Identity Services Engine 1000 EndPoint Base License	54%	\$2,300.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-3YR-1k	Cisco ISE 3-Yr 1k Endpoint Plus License				
NEW	ISE-PLS-3YR-1K	Cisco ISE 3-Yr 1K Endpoint Plus License	54%	\$7,176.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-3YR-1k	Cisco ISE 3-Yr 1k Endpoint Apex License				
NEW	ISE-APX-3YR-1K	Cisco ISE 3-Yr 1K Endpoint Apex License	54%	\$5,382.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	ISE-PLS-S-12500	Cisco ISE 1-Yr 2500 Endpoint Plus License				
NEW	ISE-PLS-1YR-2500	Cisco ISE 1-Yr 2500 Endpoint Plus License	54%	\$5,520.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-2500	Cisco ISE 1-Yr 2500 Endpoint Apex License				
NEW	ISE-APX-1YR-2500	Cisco ISE 1-Yr 2500 Endpoint Apex License	54%	\$4,140.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-2500=	Cisco ISE 2500 EndPoint Base Migration License				
NEW	L-ISE-BSE-2500=	Cisco Identity Services Engine 2500 EndPoint Base License	54%	\$5,060.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-3YR-12500	Cisco ISE 3-Yr 2500 Endpoint Plus License				
NEW	ISE-PLS-3YR-2500	Cisco ISE 3-Yr 2500 Endpoint Plus License	54%	\$12,696.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-3YR-2500	Cisco ISE 3-Yr 2500 Endpoint Apex License				
NEW	ISE-APX-3YR-2500	Cisco ISE 3-Yr 2500 Endpoint Apex License	54%	\$9,522.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-5k	Cisco ISE 1-Yr 5k Endpoint Plus License				
NEW	ISE-PLS-1YR-5K	Cisco ISE 1-Yr 5K Endpoint Plus License	54%	\$11,040.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-5k	Cisco ISE 1-Yr 5k Endpoint Apex License				
NEW	ISE-APX-1YR-5K	Cisco ISE 1-Yr 5K Endpoint Apex License	54%	\$8,004.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-5k=	Cisco ISE 5k EndPoint Base Migration License				
NEW	L-ISE-BSE-5K=	Cisco Identity Services Engine 5000 EndPoint Base License	54%	\$6,900.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	ISE-PLS-3YR-5k	Cisco ISE 3-Yr 5k Endpoint Plus License				
NEW	ISE-PLS-3YR-5K	Cisco ISE 3-Yr 5K Endpoint Plus License	54%	\$24,380.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-3YR-5k	Cisco ISE 3-Yr 5k Endpoint Apex License				
NEW	ISE-APX-3YR-5K	Cisco ISE 3-Yr 5K Endpoint Apex License	54%	\$18,216.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-5-50k	Cisco ISE 1-Yr 50k Endpoint Plus License				
NEW	ISE-PLS-1YR-50K	Cisco ISE 1-Yr 50K Endpoint Plus License	54%	\$101,200.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-3-5-50k	Cisco ISE 1-Yr 50k Endpoint Apex License				
NEW	ISE-APX-1YR-50K	Cisco ISE 1-Yr 50K Endpoint Apex License	54%	\$75,900.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-BSE-50k=	Cisco ISE 50k EndPoint Base Migration License				
NEW	L-ISE-BSE-50K=	Cisco Identity Services Engine 50000 EndPoint Base License	54%	\$27,600.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-3YR-50k	Cisco ISE 3-Yr 50k Endpoint Plus License				
NEW	ISE-PLS-3YR-50K	Cisco ISE 3-Yr 50K Endpoint Plus License	54%	\$228,620.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-3YR-50k	Cisco ISE 3-Yr 50k Endpoint Apex License				
NEW	ISE-APX-3YR-50K	Cisco ISE 3-Yr 50K Endpoint Apex License	54%	\$171,580.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-500	Cisco ISE 1-Yr 500 Endpoint Plus License				
NEW	ISE-PLS-1YR-500	Cisco ISE 1-Yr 500 Endpoint Plus License	54%	\$1,656.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-S-500	Cisco ISE 1-Yr 500 Endpoint Apex License				
NEW	ISE-APX-1YR-500	Cisco ISE 1-Yr 500 Endpoint Apex License	54%	\$1,219.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-500=	Cisco ISE 500 EndPoint Base Migration License				
NEW	L-ISE-BSE-500=	Cisco Identity Services Engine 500 EndPoint Base License	54%	\$1,150.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-3YR-500	Cisco ISE 3-Yr 500 Endpoint Plus License				
NEW	ISE-PLS-3YR-500	Cisco ISE 3-Yr 500 Endpoint Plus License	54%	\$3,680.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-3YR-500	Cisco ISE 3-Yr 500 Endpoint Apex License				
NEW	ISE-APX-3YR-500	Cisco ISE 3-Yr 500 Endpoint Apex License	54%	\$2,760.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	ISE-PLS-S-3500	Cisco ISE 1-Yr 3500 Endpoint Plus License				
NEW	ISE-PLS-1YR-3500	Cisco ISE 1-Yr 3500 Endpoint Plus License	54%	\$7,544.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-3500	Cisco ISE 1-Yr 3500 Endpoint Apex License				
NEW	ISE-APX-1YR-3500	Cisco ISE 1-Yr 3500 Endpoint Apex License	54%	\$5,658.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-3500=	Cisco ISE 3500 EndPoint Base Migration License				
NEW	L-ISE-BSE-3500=	Cisco Identity Services Engine 3500 EndPoint Base License	54%	\$6,210.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-3YR-3500	Cisco ISE 3-Yr 3500 Endpoint Plus License				
NEW	ISE-PLS-3YR-3500	Cisco ISE 3-Yr 3500 Endpoint Plus License	54%	\$17,296.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%



	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-3YR-3500	Cisco ISE 3-Yr 3500 Endpoint Apex License				
NEW	ISE-APX-3YR-3500	Cisco ISE 3-Yr 3500 Endpoint Apex License	54%	\$12,972.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-25k	Cisco ISE 1-Yr 25k Endpoint Plus License				
NEW	ISE-PLS-1YR-25K	Cisco ISE 1-Yr 25K Endpoint Plus License	54%	\$52,440.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-25k	Cisco ISE 1-Yr 25k Endpoint Apex License				
NEW	ISE-APX-1YR-25K	Cisco ISE 1-Yr 25K Endpoint Apex License	54%	\$39,054.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-25K=	Cisco ISE 25k EndPoint Base Migration License				
NEW	L-ISE-BSE-25K=	Cisco Identity Services Engine 25000 EndPoint Base License	54%	\$20,700.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	ISE-PLS-3YR-25k	Cisco ISE 3-Yr 25k Endpoint Plus License				
NEW	ISE-PLS-3YR-25K	Cisco ISE 3-Yr 25K Endpoint Plus License	54%	\$117,300.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-3YR-25k	Cisco ISE 3-Yr 25k Endpoint Apex License				
NEW	ISE-APX-3YR-25K	Cisco ISE 3-Yr 25K Endpoint Apex License	54%	\$87,768.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-BSE-250=	Cisco ISE 250 EndPoint Base Migration License				
NEW	L-ISE-BSE-250=	Cisco Identity Services Engine 250 EndPoint Base License	54%	\$575.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-3YR-250	Cisco ISE 3-Yr 250 Endpoint Plus License				
NEW	ISE-PLS-3YR-250	Cisco ISE 3-Yr 250 Endpoint Plus License	54%	\$1,840.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-3YR-250	Cisco ISE 3-Yr 250 Endpoint Apex License				
NEW	ISE-APX-3YR-250	Cisco ISE 3-Yr 250 Endpoint Apex License	54%	\$1,380.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-250	Cisco ISE 1-Yr 250 Endpoint Plus License				
NEW	ISE-PLS-1YR-250	Cisco ISE 1-Yr 250 Endpoint Plus License	54%	\$864.80	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-250	Cisco ISE 1-Yr 250 Endpoint Apex License				
NEW	ISE-APX-1YR-250	Cisco ISE 1-Yr 250 Endpoint Apex License	54%	\$621.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-100	Cisco ISE 1-Yr 100 Endpoint Plus License				
NEW	ISE-PLS-1YR-100	Cisco ISE 1-Yr 100 Endpoint Plus License	54%	\$345.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-S-100	Cisco ISE 1-Yr 100 Endpoint Apex License				
NEW	ISE-APX-1YR-100	Cisco ISE 1-Yr 100 Endpoint Apex License	54%	\$253.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-10k	Cisco ISE 1-Yr 10k Endpoint Plus License				
NEW	ISE-PLS-1YR-10K	Cisco ISE 1-Yr 10K Endpoint Plus License	54%	\$21,160.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-10k	Cisco ISE 1-Yr 10k Endpoint Apex License				
NEW	ISE-APX-1YR-10K	Cisco ISE 1-Yr 10K Endpoint Apex License	54%	\$15,870.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-1500	Cisco ISE 1-Yr 1500 Endpoint Plus License				
NEW	ISE-PLS-1YR-1500	Cisco ISE 1-Yr 1500 Endpoint Plus License	54%	\$4,600.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-S-1500	Cisco ISE 1-Yr 1500 Endpoint Apex License				
NEW	ISE-APX-1YR-1500	Cisco ISE 1-Yr 1500 Endpoint Apex License	54%	\$3,450.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-1k	Cisco ISE 1-Yr 1k Endpoint Plus License				
NEW	ISE-PLS-1YR-1K	Cisco ISE 1-Yr 1K Endpoint Plus License	54%	\$3,266.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-1k	Cisco ISE 1-Yr 1k Endpoint Apex License				
NEW	ISE-APX-1YR-1K	Cisco ISE 1-Yr 1K Endpoint Apex License	54%	\$2,438.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-250	Cisco ISE 1-Yr 250 Endpoint Plus License				
NEW	ISE-PLS-1YR-250	Cisco ISE 1-Yr 250 Endpoint Plus License	54%	\$864.80	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-S-250	Cisco ISE 1-Yr 250 Endpoint Apex License				
NEW	ISE-APX-1YR-250	Cisco ISE 1-Yr 250 Endpoint Apex License	54%	\$621.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-25k	Cisco ISE 1-Yr 25k Endpoint Plus License				
NEW	ISE-PLS-1YR-25K	Cisco ISE 1-Yr 25K Endpoint Plus License	54%	\$52,440.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-25k	Cisco ISE 1-Yr 25k Endpoint Apex License				
NEW	ISE-APX-1YR-25K	Cisco ISE 1-Yr 25K Endpoint Apex License	54%	\$39,054.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-3500	Cisco ISE 1-Yr 3500 Endpoint Plus License				
NEW	ISE-PLS-1YR-3500	Cisco ISE 1-Yr 3500 Endpoint Plus License	54%	\$7,544.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-S-3500	Cisco ISE 1-Yr 3500 Endpoint Apex License				
NEW	ISE-APX-1YR-3500	Cisco ISE 1-Yr 3500 Endpoint Apex License	54%	\$5,658.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-500	Cisco ISE 1-Yr 500 Endpoint Plus License				
NEW	ISE-PLS-1YR-500	Cisco ISE 1-Yr 500 Endpoint Plus License	54%	\$1,656.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-500	Cisco ISE 1-Yr 500 Endpoint Apex License				
NEW	ISE-APX-1YR-500	Cisco ISE 1-Yr 500 Endpoint Apex License	54%	\$1,219.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-5k	Cisco ISE 1-Yr 5k Endpoint Plus License				
NEW	ISE-PLS-1YR-5K	Cisco ISE 1-Yr 5K Endpoint Plus License	54%	\$11,040.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	L-ISE-APX-S-5k	Cisco ISE 1-Yr 5k Endpoint Apex License				
NEW	ISE-APX-1YR-5K	Cisco ISE 1-Yr 5K Endpoint Apex License	54%	\$8,004.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	ISE-PLS-S-2500	Cisco ISE 1-Yr 2500 Endpoint Plus License				
NEW	ISE-PLS-1YR-2500	Cisco ISE 1-Yr 2500 Endpoint Plus License	54%	\$5,520.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	L-ISE-APX-S-2500	Cisco ISE 1-Yr 2500 Endpoint Apex License				
NEW	ISE-APX-1YR-2500	Cisco ISE 1-Yr 2500 Endpoint Apex License	54%	\$4,140.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	25%	\$0.00	N/A	0%
Current/ Example of Requested	R-MGMT3X-N-K9	Prime Infrastructure 3.x				
NEW	R-MGMT3X-N-K9	TOP LEVEL SKU: Cisco Ent MGMT: Lic For PI 3.x And APIC EM Solution Apps	54%	\$0.00	\$100.00	0%
Associated Manufacturer Maintenance	CON-ECMU-RMGMT3XN	SWSS UPGRADES Cisco MGMT: Lic For Prime Infra 3.x And	25%	\$0.00	N/A	0%



	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	NAM2420-K9	Cisco NAM 2420 Appliance (With 2 10Gb SFP+, 16 x 1 TB SAS Drives)				
NEW	NAM2420-K9	Cisco Prime NAM 2420 Appliance, 2x10GbE	54%	\$35,877.70	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-SNT-NAM24209	SNTC-8X5XNBD Cisco Prime NAM 2420	25%	\$4,680.00	N/A	0%
Current/ Example of Requested	UCS-SPL-B200M4-C1	UCS SP Select B200M4 Core1 w/2xE52698 v3,8x32GB,VIC1340				
NEW	UCS-SP-B200M4-B-C1	B200M4Hi-Core1w/2xE52683v4,8x32GB,VIC1340	54%	\$11,270.00	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-SNT-B200BC1	SNTC 8X5XNBD, Not sold standaloneB200M4Hi-Core1w/2xE52683v4,	25%	\$228.00	N/A	0%
Current/ Example of Requested	UCS-SPL-B200M4-C2	UCS SP Select B200M4 Core2 w/2xE52697 v3,8x32GB,VIC1340				
NEW	UCS-SP-B200M4-B-C2	B200M4Hi-Core2w/2xE52697v4,8x32GB,VIC1340	54%	\$14,720.00	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-SNT-B200BC2	SNTC 8X5XNBD, Not sold standaloneB200M4Hi-Core2w/2xE52697v4,	25%	\$228.00	N/A	0%
Current/ Example of Requested	UCS-SPL-B200M4-S1	UCS SP Select B200M4 Standard1 w/2xE52630 v3,8x16GB,VIC1340				
NEW	UCS-SP-B200M4-B-S1	B200M4 Std1 w/2xE52630v4,8x16GB,VIC1340	54%	\$6,532.00	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-SNT-B200BS1	SNTC 8X5XNBD, (Not sold standalone)B200M4 Std1 w/2xE52630v4,	25%	\$228.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	UCS-EZ7-B230-EX512	UCS SP7 B230 PERF EXP w/ 2xE7-2870,512G,VIC1280				
NEW	UCS-SP-B200M4-B-A1	B200M4 Adv1w/2xE52690v4,8x32GB,VIC1340	54%	\$12,420.00	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-SNT-B200BA1	SNTC 8X5XNBD, (Not sold standalone)B200M4 Adv1w/2xE52690v4,8	25%	\$228.00	N/A	0%
Current/ Example of Requested	UCS-SPL-C220M4-B1	UCS SP Select C220M4S Basic1 w/2xE52609 v3,4x16GB,VIC1227				
NEW	UCS-SP-C220M5-B1	SP C220 M5SX w/2x3106,4x16GB mem,VIC1387	54%	\$6,026.00	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-SNT-C220M5B1	SNTC 8X5XNBD UCS C220 M5 B1	25%	\$273.00	N/A	0%

Group I - Percentage off of List for Any Equipment Not Listed Above: 54 % --- for Any Associated Manufacturer

Maintenance: 25 %

Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:

Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:

\$ 125 Hourly

Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	PAN-PA-5250-GP-HA2	GlobalProtect subscription for device in an HA pair year 1, PA-5250	10%	\$12,600.00	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	N/A	N/A	0%
	PAN-PA-5250-GP-3YR-HA2	GlobalProtect subscription 3 year prepaid for device in an HA pair, PA-5250	10%	\$33,300.00	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	N/A	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
PAN-PA-5050-WF-HA2		WildFire subscription for device in an HA pair year 1, PA-5050	10%	\$8,820.00	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	N/A	N/A	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%

**(Group I - Continued) Patch Cords, Cables, & Connectors:** The items listed below are currently installed throughout the Customer's sites or an example of the types of items being sought. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT items that provide the same function as those listed below (All manufacturers/ models will be considered.)

	Model	Description	Product Manufacturer	Unit Cost	Specify % E-rate Eligible
Current/Example of Requested		LC to ST Fiber Jumpers, MM, Duplex, 3mtr			
New	FOAS2FLCST-3M	ST to LC Fiber PatchCord, MM, Duplex, 62.5 Micron, 3 Meter	Quicktron	\$17.63	100%
Current/Example of Requested		ST to ST coupler for multimode			
New	200-560-059	ST to ST Adapter, Simplex, Multimode	Quicktron	\$1.91	100%
Current/Example of Requested		ST to SC multimode duplex patch cord, 1 meter			
New	FOAS2FSCST-1M	ST to SC Fiber PatchCord, MM, Duplex, 62.5 Micron, 1 Meter	Quicktron	\$11.56	100%
Current/Example of Requested		ST to LC multimode duplex patch cord, 1 meter			
New	FOAS2FLCST-1M	ST to LC Fiber PatchCord, MM, Duplex, 62.5 Micron, 1 Meter	Quicktron	\$15.00	100%

	Model	Description	Product Manufacturer	Unit Cost	Specify % E-rate Eligible
Current/Example of Requested		ST to SC multimode duplex patch cord, 3 meter			
New	FOAS2F5CST-3M	ST to SC Fiber PatchCord, MM, Duplex, 62.5 Micron, 3 Meter	Quicktron	\$12.84	100%
Current/Example of Requested		ST to LC multimode duplex patch cord, 3 meter			
New	FOAS2FLCST-3M	ST to LC Fiber PatchCord, MM, Duplex, 62.5 Micron, 3 Meter	Quicktron	\$17.63	100%
Current/Example of Requested		Duplex SC-LC MM 62.5 10Mtr Cord			
New	FOAS2FLCSC-10M	SC to LC Fiber PatchCord, MM, Duplex, 62.5 Micron, 10 Meter	Quicktron	\$24.41	100%
Current/Example of Requested		Duplex LC-LC MM62.5 10Mtr Cord			
New	FOAS2FLCLC-10M	LC to LC Fiber PatchCord, MM, Duplex, 62.5 Micron, 10 Meter	Quicktron	\$28.23	100%

**Group I (Cont'd) - Percentage off of List for Any Patch Cords Not Listed (Include Product Manufacturer):** 5 %

**Additional Proposed Patch Cords & Connectors, if any (attach additional pages if needed):**

[illegible]



[illegible]

**Group II. Network Video or Other Equipment, Components, and Associated Services:**

The equipment listed below is currently installed throughout the Customer's sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT EQUIPMENT, with all associated components necessary for operation of equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered).

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CTI-CMS-1K-BUNK9	Cisco Meeting Server 1000				
NEW	CTI-CMS-1K-BUN-K9	Cisco Meeting Server 1000 Bundle (Minimum Options)	54%	\$10,979.74	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-SNT-CTICMS1K	SNTC 8X5XNBD Cisco Meeting Server 1000	25%	\$248.25	N/A	0%
Current/ Example of Requested	CTI-TMS-SW-K9	Cisco TelePresence Management Suite - Includes 10 Systems				
NEW	CTI-TMS-SW-K9	Cisco TelePresence Management Suite - Includes 10 Systems	54%	\$1,678.08	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-ECMU-CTITMSSW	SWSS UPGRADES TMS Mgmt Suite Svr Lic-Incl 10 Syss	25%	\$684.00	N/A	0%
Current/ Example of Requested	CP-DX80-K9=	23-inch 1080p Touchscreen Desktop Collaboration Experience (Video Conferencing, VoIP Phone, Requires Existing Cisco UCM License, Android OS)				
NEW	CP-DX80-K9=	Cisco DX80 - GPL (for registration to VCS and UCM)	54%	\$2,065.40	\$250.00	0%
Associated Manufacturer Maintenance	CON-SNT-CPDX80KG	SNTC-8X5XNBD Cisco DX80	25%	\$239.25	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CTS-MX700D-1CAM-K9	Cisco TelePresence MX700 dual 55", single camera option (comes with Cisco Touch 10, 2 microphones, 2 presentation cables, HDMI and VGA, and power cable)				
NEW	CTS-MX700D-1CAM-K9	Cisco MX700, Dual 55, Single Cam	54%	\$22,954.00	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-ECDN-CTSMX7DM	ESS WITH 8X5XNBD Cisco MX700, NPP, Dual 55	25%	\$3,368.25	N/A	0%
Current/ Example of Requested	CTI-5320-MCU-K9	Cisco TelePresence MCU 5320				
NEW	CTI-CMS-1000-K9	Cisco Meeting Server 1000	54%	\$10,979.74	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-SNT-CTICMS1K	SNTC 8X5XNBD Cisco Meeting Server 1000	25%	\$248.25	N/A	0%
Current/ Example of Requested	VCS-E-BDL-K9	VCS-E High Performance Appliance Bundle				
NEW	VCS-E-BDL-K9	VCS-E Appliance Bundle (NO VCS or VCSE Options included)	54%	\$9,635.62	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-ECDN-VCSEBDTG	ESS WITH 8X5XNBD VCS-E High Performance Appliance Bundle	25%	\$2,514.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	VCS-C-BDL-K9	VCS-C High Performance Appliance Bundle				
NEW	VCS-C-BDL-K9	VCS-C Appliance Bundle (NO VCS or VCSE Options included)	54%	\$9,634.70	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-ECDN-VCSCBDTG	ESS WITH 8X5XNBD VCS-C High Performance Appliance Bundl	25%	\$2,513.25	N/A	0%
Current/ Example of Requested	CTI-VCS-CNTRLK9	Cisco VCS Control				
NEW	VCS-C-BDL-K9	VCS-C Appliance Bundle (NO VCS or VCSE Options included)	54%	\$9,634.70	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-ECDN-VCSCBDTG	ESS WITH 8X5XNBD VCS-C High Performance Appliance Bundl	25%	\$2,513.25	N/A	0%
Current/ Example of Requested	CTS-MX800S-1CAM-K9	Cisco TelePresence MX800 Single 70", Single Camera Option - 1920 x 1080 Video (Live) - Point-to-Point - WSXGA+ - NTSC/PAL - 60 fps x Network (RJ-45) - 3 x HDMI In - 2 x HDMI Out - 1 x DVI In - 1 x DVI Out - 1 x Composite Video InAudio Line In - Audio				
NEW	CTS-MX800S-1CAM-K9	Cisco MX800, Single 70	54%	\$22,954.00	\$1,000.00	0%
Associated Manufacturer Maintenance	CON-ECDN-CTSMX8SM	ESS WITH 8X5XNBD Cisco MX800, NPP, Single 70	25%	\$3,368.25	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	CP-DX80-K9=	Cisco DX80				
NEW	CP-DX80-K9=	Cisco DX80 - GPL (for registration to VCS and UCM)	54%	\$2,065.40	\$250.00	0%
Associated Manufacturer Maintenance	CON-SNT-CPDX80KG	SNTC-8X5XNBD Cisco DX80	25%	\$239.25	N/A	0%
Current/ Example of Requested	CP-DX70-W-K9=	Cisco Desktop Collaboration Experience DX70 (White)				
NEW	CP-DX70-W-K9=	Cisco DX70 - GPL (for registration to VCS, UCM)	54%	\$1,495.00	\$250.00	0%
Associated Manufacturer Maintenance	CON-SNT-CPDX70WK	SNTC-8X5XNBD Cisco Desktop Collaboration Experience D	25%	\$165.00	N/A	0%

Group II - Percentage off of List for Any Equipment Not Listed Above: 54 % --- for Any Associated Manufacturer

Maintenance: 25 %

Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:

Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:

\$ 125 Hourly

Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	29298	C2G HDMI Over Cat5 Extender	15%	\$152.99	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	UF-PRO310	Universal Large Fixed Wall Mount, 37" to 63"	20%	\$85.00	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
UT-PRO310		Universal Large Tilt Wall Mount, 37" to 63"	20%	\$95.00	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%



**Group III. Uninterrupted Power Supplies (UPS) and Components (to support eligible equipment):**

The equipment listed below is currently installed throughout the Customer's sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT EQUIPMENT, with all associated components necessary for operation of equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered).

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SMART1500SLT	Tripp Lite SmartPro 1500SLT UPS - 1500VA/950W - 6 Minute Full Load - 8 x NEMA 5-15R				
NEW	SMART1500SLT	Tripp Lite 1500VA 900W UPS Smart Tower AVR 120V USB DB9 SNMP	40%	\$475.20	\$150.00	100%
Current/ Example of Requested	SMART1500LCD	Tripp Lite SmartPro 1500 VA Rackmount/Tower Digital UPS - 1500 VA/900 W - 2U Tower/Rack Mountable - 3.50 Minute - 8 x NEMA 5-15R - Brownout, Over Voltage				
NEW	SMART1500LCD	1500VA UPS Smart LCD Tower Battery Back Up AVR 120V USB Coax RJ45	40%	\$179.28	\$150.00	100%
Current/ Example of Requested	SMART1500RM2U	Tripp Lite SmartPro 1500RM2U UPS - 1500 VA/1350 W - 2U - 4.50 Minute - 8 x NEMA 5-15R				
NEW	SMART1500RM2U	Tripp Lite 1500VA 1000W UPS Smart Rackmount AVR 120V USB DB9 SNMP 2URM	40%	\$563.76	\$150.00	100%
Current/ Example of Requested	SMART1500LCDT	Tripp Lite SMART1500LCDT 1500VA UPS Smart LCD Tower Battery Back Up 120V AVR Coax RJ45 1.6Minute Full Load - 5 x NEMA 5-15R - Surge-protected, 5 x NEMA 5-15R - UPSprotected				
NEW	SMART1500LCDT	1500VA UPS Smart LCD Tower Battery Back Up AVR 120V USB Coax RJ45	40%	\$179.28	\$150.00	100%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SU2200RTXL2UA	Tripp Lite SmartOnline SU2200RTXL2UA 2200VA Tower/Rack Mountable UPS - 2200VA/1600W - 4.5 Minute Full Load - 6 x NEMA 5-15/20R - Battery/Surge-protected, 1 x NEMA L5-20R - Battery/Surge-protected				
NEW	SU2200RTXL2UA	Tripp Lite 2200VA 1600W UPS Smart Online Rackmount 110V/120V USB DB9 2URM	40%	\$1,008.72	\$150.00	100%
Current/ Example of Requested	SM2200RMDVTAA	Tripp Lite SmartPro SM2200RMDVTAA 2200 VA Tower/Rack Mountable UPS - 2200 VA/1920 W - 3U Tower/Rack Mountable - 12 Minute - 4 x NEMA 5-15/20R - , 4 x NEMA 5-15R				
NEW	SM2200RMDVTAA	Tripp Lite 2200VA 1920W UPS Smart Rackmount AVR 120V / 230V 3URM TAA GSA	40%	\$1,590.84	\$150.00	100%
Current/ Example of Requested	SU3000RTXR3U	Tripp Lite SmartOnline SU3000RTXR3U 3000VA Tower/Rack Mounting UPS - 3000VA/2400W -14 Minute Full Load - 4 x NEMA 5-15R, 4 x NEMA 5-15/20R, 1 x NEMA L5-30R				
NEW	SU3000RTXR3U	Tripp Lite 3000VA 2400W UPS Smart Online Rackmount 110V / 120V USB DB9 3URM	40%	\$1,729.08	\$200.00	100%
Current/ Example of Requested	SU3000RTXLCD3U	Tripp Lite SU3000RTXLCD3U UPS System - 3000 VA/2700 W - 3U Rack-mountable - 4 Minute - 4 x NEMA 5-15/20R - , 4 x NEMA L5-30R - , 1 x NEMA 5-15R				
NEW	SU3000RTXLCD3U	3000VA 2700W UPS Smart Online LCD Rackmount 100-120V USB 3URM RT	40%	\$1,560.60	\$200.00	100%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	SU3000RTXL3UHV	Tripp Lite SmartOnline SU3000RTXL3UHV UPS - 3000VA/2400W - 6 Minute Full Load - 6 x NEMA 6- 15R, 2 x NEMA L6-20R				
NEW	SU3000RTXL3UHV	Tripp Lite 3000VA 2400W UPS Smart Online Rackmount 208V / 240V DB9 3URM	40%	\$1,459.08	\$200.00	100%
Current/ Example of Requested	SU1500RTXLCD2U	Tripp Lite SmartOnline SU1500RTXLCD2U 1500VA Tower/Rack Mountable UPS - 1500 VA/1350 W - 2U Tower/Rack Mountable - 4.20 Minute - 6 x NEMA 5-15R				
NEW	SU1500RTXLCD2U	Tripp Lite 1500VA 1350W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	40%	\$862.92	\$150.00	100%
Current/ Example of Requested	SU2200RTXLCD2U	Tripp Lite SmartOnline SU2200RTXLCD2U 2200VA Tower/Rack Mountable UPS - 2200 VA/1800 W - 2U Tower/Rack Mountable - 4 Minute				
NEW	SU2200RTXLCD2U	Tripp Lite 2200VA 1800W UPS Smart Online Rackmount LCD 100V-120V USB 2URM	40%	\$1,251.72	\$150.00	100%
Current/ Example of Requested	SU3000RTXL2U	Tripp Lite SmartOnline SU3000RTXL2U 3000VA Tower/Rack Mountable UPS - 3000 VA/2500 W - 2U Tower/Rack Mountable - 6 Minute - 10				
NEW	SU3000RTXL2U	Tripp Lite 3000VA 2500W UPS International Smart Online Rackmount 208-240V	40%	\$1,378.26	\$200.00	100%

**Group III - Percentage off of List for Any UPS and Components Not Listed Above:**

40 %

**40%**

**Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:**

**Additional Proposed UPS or Components, if any (attach additional pages if needed):**

[illegible]

[illegible]

**Group IV. IP Communications Equipment, Components, and Associated Services:**

The equipment listed below is currently installed throughout the Customer's sites or is an example of the types of equipment requested. The Customer is requesting bids FOR EQUIVALENT OR MORE CURRENT EQUIPMENT, with all associated components necessary for operation of equipment (even if not listed), that provides the same function as those listed below (All manufacturers/models will be considered).

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	IP7-ST-110	Digital Acoustics Digital to analog audio converter				
NEW	IP7-STX	IP Intercom for Call Station Interface w/ Door Relay, DIN/Surface Mount - 1-Port PoE, Ext PS Option	25%	\$450.00	\$150.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Current/ Example of Requested	V-9022A	Valcom Layin Speakers 2x2				
NEW	V-9022A	Valcom Layin Speakers 2x2	25%	\$75.00	\$30.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Current/ Example of Requested	V-1036C	Valcom Horn Speakers				
NEW	V-1036C	Valcom Horn Speaker, One Way, 15-Watt	25%	\$131.25	\$60.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	VP-2124D	Valcom Power Supplies (24V)				
NEW	VP-2124D	Valcom 2 Amp Power Supply (24V)	25%	\$131.25	\$50.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Current/ Example of Requested	E10345.41.10	Four conductor, stranded, 18AWG speaker wire, 1000 ft., Riser				
NEW	E10345.41.10	Four conductor, stranded, 18AWG speaker wire, 1000 ft., Riser	25%	\$275.00	\$0.55	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Current/ Example of Requested	SK3-0	Tripp Lite SK3-0 3-Outlets Surge Suppressor 660 Joules				
NEW	SK3-0	Tripp Lite SK3-0 3-Outlets Surge Suppressor 660 Joules	40%	\$5.28	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Current/ Example of Requested	V-1030C	Valcom Hom Speaker, One Way, 5-Watt				
NEW	V-1030C	Valcom Hom Speaker, One Way, 5-Watt	25%	\$100.00	\$60.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
Current/ Example of Requested	VP-1124D	Valcom 1 Amp Power Supply (24V)				
NEW	VP-1124D	Valcom 1 Amp Power Supply (24V)	25%	\$93.75	\$50.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Current/ Example of Requested	IW-CCHD-L-3	CCHD 3 YR License Support 1 Device				
NEW	IW-CCHD-L-1-3	CCHD License Supporting 1 Device - 3 Years	25%	\$600.00	\$250.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Current/ Example of Requested	IW-CCHD-L-1	CCHD 1 YR License Support 1 Device				
NEW	IW-CCHD-L-1-1	CCHD License Supporting 1 Device - 1 Year	25%	\$250.00	\$250.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Current/ Example of Requested	DBS2424BG	Hoftinan D-Box Wall Mount Enclosure				
NEW	DBS2424BG	Hoftinan D-Box Wall Mount Enclosure	25%	\$450.00	\$100.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%



Group IV - Percentage off of List for Any Equipment Not Listed Above: 5 % --- for Any Associated Manufacturer

Maintenance: 2 %

Please Specify any Exceptions where the Specified Percentage off List Would NOT Apply:

Hourly Rate for Configuration & Installation of Any Network Equipment Not Listed Above:

\$ 125 Hourly

Additional Proposed Network Equipment and Components or equivalent, if any. Include Configuration, Installation & Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	V-1022C	Valcom Wall Speaker, One Way	25%	\$63.75	\$60.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	V-WGHORN-2	Wire Cage for Valcom Horn - 2 Pack	25%	\$300.00	\$15.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
ACC-PS-110		Power Supply; 110V - 9VDC Power Supply Non-Switching RoHS E-STAR, ST, STX	25%	\$24.00	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
Bogen-C100		Bogen C100 Classic Series Mixer Amplifier (100 watts)	25%	\$465.00	\$50.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
SS-CPF-2		InformaCast One-Time Cloud Provisioning Fee - TIER 2	2%	\$735.00	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
SSF-5YR-MUA-TIER 2		InformaCast Fusion - Mobile User Add-On - 5 Year Subscription - TIER 2 (Qty 250 - 950) - Per User	2%	\$18.23	\$15.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
CS-O2-4HR-VA		Netapp SupportEdge Premium 4hr Onsite,VA	5%	\$42,750.00	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	CS-A2-4R	Netapp SupportEdge Standard Part Replace 4hr,	5%	\$3,325.00	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	HDWR-IWPLAYERSERIES-P1	Industry Weapon P1 Series Player	2%	\$588.00	\$225.00	0%
Associated Manufacturer Maintenance	MAINT-IWPLAYERSERIES-P1	Industry Weapon P1 Series Annual Maintenance	0%	\$120.00	\$0.00	0%
	A-37-FW	Indoor/Outdoor 3 MP, IR Vandal Dome, 2.8mm @F2.0, 0 Lux with IR, 120dB WDR, PoE, H.264/MJPEG, Progressive Scan CMOS. No camera license required with Video Insight 7	25%	\$281.25	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	B-51	Indoor/Outdoor Dome 5MP, Day/Night, Adaptive IR, 3x Zoom, 3-9mm, Auto Focus, Basic WDR, IP67 Rated. No camera license required with Video Insight 5.5.12 or	25%	\$816.75	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-38-F	Indoor/Outdoor 3MP, IR Bullet, 6mm@F2.0, 0 Lux with IR, 120dB WDR, PoE, H.264/MPEG4/MJPEG Progressive Scan CMOS. No camera license required with	25%	\$281.25	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	A-200-P	Outdoor 2MP, 20X Optical Zoom, 4.7-94mm @F1.6-F3.5, .05 Lux, H.264/MPEG4/ MJPEG, 24 Volt/PoE Plus Digital WDR, Progressive Scan CMOS. No camera license	25%	\$1,196.25	\$290.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	B-5360	Indoor/Outdoor 5MP, IP68 rated, Fixed focal 360 camera, F1.19 mm @F2.0, Fisheye lens, H.264/MJPEG, PoE, 2592 x 1942 resolution, 15 fps, Progressive Scan CMOS, audio	25%	\$487.50	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	VP-1	1 Channel Freestanding Video Encoder all streams 30 FPS, D1, H.264 with software for analog cameras only (Encoder is ONVIF Compliant) 4 year advanced replacement	25%	\$210.00	\$150.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	VP-4	4 Channel Freestanding Video Encoder all streams 30 FPS, D1, H.264 with software for analog cameras only (Encoder is ONVIF Compliant) 4 year advanced replacement	25%	\$532.50	\$150.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	VP-8-V2	8 Channel Freestanding HDTV Video Encoder 30 FPS, H.264, 4 channel audio input (Encoder is ONVIF Compliant) 4 year advanced replacement warranty Includes Video	25%	\$738.75	\$150.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	VP-16-V2	16 Channel Freestanding HDTV Video Encoder 30 FPS, H.264, 4 channel audio input (Encoder is ONVIF Compliant) 4 year advanced replacement warranty Includes Video	25%	\$1,121.25	\$150.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-MD-WM	(Wall Mount)	25%	\$26.25	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-MD-ICM	(Incline Mount)	25%	\$22.50	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-200-WM	A-200-WM (Wall Mount)	25%	\$36.75	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	B-OD-WM	Wall Mount for B-31, B51, B210	25%	\$66.75	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	NVR-R-2-2-36TB	Dell® R530E, Dual Xeon Processor, 8 GB of RAM, Quad 1 GB Ethernet Ports, Windows 2012 Server R2 STD, Support for up to (8) 3.5 drives, 36TB Total Storage, 27TB usable storage, DVD-RW	25%	\$9,956.25	\$1,000.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	IP SVC-UL	Video Insight Camera Software per camera fee: Includes unlimited SUP (Software Upgrade Program) for all updates and major software releases	25%	\$149.25	\$150.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
	IPMC-UL	Monitor Cast License per door fee for VI/Monitor Cast VMS software: Includes unlimited SUP (Software Upgrade Program) for all updates and	25%	\$149.25	\$2,500.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	IPMC-UL-AD	Add-On Monitor Cast License per door fee for VI/Monitor Cast VMS software: Includes unlimited SUP (Software Upgrade Program) for all updates and	25%	\$59.25	\$1,000.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	IPSVSE-UL	Video Insight Enterprise Server Software License (unlimited cameras) bundled with PC/Server purchase: Includes unlimited SUP (Software	25%	\$1,125.00	\$1,000.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	IPSV-CUP-UL	Competitive Upgrade IPSVC Camera Software for (1) camera per server: Includes unlimited SUP (Software Upgrade Program) for all updates and	25%	\$59.96	\$150.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	IPSVSE-CUP-UL	Competitive Upgrade to Enterprise Server for (1) server: Includes unlimited SUP (Software Upgrade Program) for all updates and major software	25%	\$449.96	\$1,000.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	NVR-R-1-1-12TB	Dell PowerEdge R330 Rack Server, 12TB Storage(7TB Usable), Windows Server, 4GB Ram, Dual Ethernet Ports, Single Processor, Single Power Supply, 3YR Warranty, 1RU	25%	\$5,414.25	\$1,000.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	NVR-R-2-2-24TB	Dell® R530E, Dual Xeon Processor, 8 GB of RAM, Quad 1 GB Ethernet Ports, Windows 2012 Server R2 STD , Support for up to (8) 3.5 drives, 24TB Total Storage, 18TB usable storage, DVD-	25%	\$8,096.25	\$1,000.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	NVR-R-2-2-48TB	Dell® R730xd, Dual Xeon Processor, 8 GB of RAM, Quad 1 GB Ethernet Ports, Windows 2012 Server R2 STD, Dell R730xd Video Insight Class A Server only 12 drive bays in the main chassis are	25%	\$11,958.75	\$1,000.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	NVR-R-2-2-60TB	Dell® R730xd, Dual Xeon Processor, 8 GB of RAM, Quad 1 GB Ethernet Ports, Windows 2012 Server R2 STD, Dell R730xd Video Insight Class A Server only 12 drive bays in the main chassis are	25%	\$12,918.75	\$1,000.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-14	Indoor/Outdoor 1.3 MP, IR Vandal Dome, 4mm lens @F2.0, 0 Lux with IR, PoE, H.264/MJPEG, Progressive Scan CMOS. No camera license required with	25%	\$198.75	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-27-F	Indoor/Outdoor 2MP, IR Vandal Dome, 2.8mm lens @F2.0, 0 Lux with IR, 120dB WDR, PoE, H.265/H.264/MJPEG, Progressive Scan CMOS. No camera license required with	25%	\$198.75	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-34	Indoor/Outdoor 3 MP, IR Vandal Dome, 4mm @F2.0, 0 Lux with IR, PoE, H.264/MJPEG, Progressive Scan CMOS. No camera license required with Video Insight 5.5.18 or	25%	\$281.25	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-44-IR-V2	Indoor 2MP (1920 x 1080) Vandal Dome, Motorized VF 2.8-9mm lens, Digital WDR, Analytics, Defocus Detection, smart face detection, audio exception detection, &	25%	\$517.50	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%



	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
	A-47	3 MP Mini Vandal Proof Outdoor IP66, 4mm lens @F1.8, H.264/MPEG4/MJPEG, PoE, SD Card, IR, audio input. No camera license required with Video Insight 6 or higher	25%	\$300.00	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	A-47-2.8	3 MP Mini Vandal Proof Outdoor IP66, 2.8mm lens@F1.8, H.264/MPEG4/MJPEG, PoE, SD Card, IR, audio input. No camera license required with Video Insight 6 or higher	25%	\$300.00	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	E-37-V	E-Series, 3MP Mini Dome with IR. Motorized lens 2.7mm-12mm, IP67, IK10. No camera license required with Video Insight 6.2.13 or higher VMS software	25%	\$326.25	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	B-210	Outdoor 2MP mini PZ dome, 10X Zoom with f4.9-49mm/F1.8-3.0, DC Iris, Auto Focus Lens, Extreme Low light performance, H.264/MJPEG, PoE, Digital WDR. No camera	25%	\$748.50	\$190.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
	Support-@comm	(at)Comm Service Bundle: Includes Product Support & Software Maintenance, Unlimited Rate Table (Tariff/NANP) Warranty, Buffer Warranty (1-year)	10%	\$3,600.00	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
			0%	\$0.00	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%

	Model	Description	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as Appropriate	Specify % E-rate Eligible
			0%	\$0.00	N/A	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance	N/A	N/A	0%	\$0.00	N/A	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%
			0%	\$0.00	\$0.00	0%
Associated Manufacturer Maintenance			0%	\$0.00	\$0.00	0%

**VENDOR ADDRESS**

#102647  
Information Transport Solutions  
335 Jeanette Barrett Industrial Blvd  
Wetumpka, AL 36092  
(334) 567-1993  
Fax: (334) 651-2733