

Request for Proposals 2020-2021 E-Rate Wireless Hardware Project

East Tallahatchie School District

Notice to Vendors

Notice is hereby given to interested vendors that the East Tallahatchie School District will receive competitive quotes until the hour of 12:00 PM, on March 19th, 2020, at the East Tallahatchie School District Central Office at 411 E Chestnut St., Charleston, MS 38921. The received quotes will be evaluated at 2:00 PM on March 19th, 2020, in the District Central Office. The preferred method for quote submission is via Email at dkuykendall@etsdk12.org. Alternately, quotes may be faxed to the attention of Debbie Kuykendall at 662-647-3720.

Timeline:

Event	Date(s)
Release of RFP to vendors	02-19-2020
Deadline for Submission of Quotes	03-19-2020 12:00 PM
Evaluation of submitted Quotes	03-19-2020 2:00 PM

East Tallahatchie School District 2020-2021 E-Rate Wireless Hardware Project

The East Tallahatchie School District wishes to purchase wireless access points to allow each of its schools to have wireless devices in all classrooms connected to the network simultaneously.

This project is for **HPE Aruba Instant IAP-315 (US) Wireless Access Points or equivalent and HPE Aruba – AC power adapters – (30 Watt) or equivalent hardware only**. There will be no installation. We are seeking individual hardware quotes for each of our 3 schools:

Charleston Elementary School – 50 Access Points and 50 AC Adapters

Charleston High School – 50 Access Points and 50 AC Adapters

Charleston Middle School – 50 Access Points and 50 AC Adapters

Competitive quotes will be due on March 19th, 2020 at 12:00 PM.

Lowest price for quality hardware will be the primary concern, so please quote your lowest cost per item. Renegotiations will not be considered. Winning quotes will be selected based on quality and cost. East Tallahatchie School District reserves the right to purchase fewer items in order to meet budgeting constraints.

For more information, contact Debbie Kuykendall, Technology Coordinator, via phone 662-647-3725 (office), 662-647-4373 (Cell), or by e-mail: dkuykendall@etsdk12.org.

General

Provide internal connection hardware as specified herein.

Contact Info

Debbie Kuykendall, Technology Coordinator
East Tallahatchie School District
dakuykendall@etsdk12.org
662-647-3725 (Office)
662-647-4373 (Cell)

Questions must be submitted to the email address: dakuykendall@etsdk12.org. If a response is not received within 24 hours, it is the responsibility of the respondent to call Debbie Kuykendall at 662-647-3725 (office), 662-647-4373 (Cell), to confirm receipt of the message. All questions and responses will be posted immediately on the district's E-Rate Procurement page at www.etsd.k12.ms.us. It is the sole responsibility of the respondent to visit this page prior to quote submission to ensure they have the latest information.

Competitive Quote SUBMISSION INSTRUCTIONS

Competitive quotes from vendors will be evaluated at 2:00 PM, Tuesday, March 19th, 2020, in the School District Central Office, 411 E Chestnut St., Charleston, MS 38921.

Quotes must include a contract and contract number that will be completed and signed by the East Tallahatchie School District upon selection of winning quote.

Quotes must be per school, with a minimum of 3 quotes (1 per school) per vendor. Please submit an individual quote for:

1. Charleston Elementary School
2. Charleston High School
3. Charleston Middle School

It is the sole responsibility of the respondents to ensure their quotes arrive in a timely manner. Late arrivals will be rejected. The East Tallahatchie School District is not responsible for delays of any commercial carrier or delays incurred by the respondents. Oral and/or telephone quotes will NOT be considered. Signatures on the quotes and contracts must be in longhand and executed by a principal duly authorized by the vendor to make a contract.

Evaluation Methodology

The East Tallahatchie School District Board of Trustees will award a contract based on the vendor submission that best meets the needs of the school system with regard to the current Technology Plan, future growth, RFP specifications, and not necessarily the lowest price even though price will be the priority factor. The following factors will be considered when evaluating responses:

- 1) Price of goods and services
- 2) Quality of goods
- 3) Preference will be given for vendors proposing AP devices in which the AP manufacturer offers a limited lifetime warranty on the access points with replacement within 10 days.
- 4) Preference will be given for prior positive experience with the Vendor

Financing

Portions of this project will be funded from E-Rate Funds. This project is subject to funding availability and contingent upon E-Rate funding commitment.

Disqualification of Vendor

The East Tallahatchie School District reserves the right to award to other than the lowest quote when, in the judgment of the district administration, it is in the best interest of the district do so. A Vendor may be disqualified for such reasons as:

- A. Vendor's failure to provide a legal contract for goods purchased.
- B. Vendor's failure to quote high quality equivalent equipment as requested above.
- C. Vendor being in litigation with the East Tallahatchie School District.
- D. Vendor having defaulted on a previous contract.
- E. Vendor having preformed unsatisfactorily on a previous contract, including but not limited to the Vendor's failure to fulfill the warranty obligations of a previous contract with the East Tallahatchie School District.

The above is not an inclusive list.

Objective

East Tallahatchie School District's objective is for vendors to submit COMPETITIVE QUOTES for Wireless Access Points and AC Adapters equivalent to the Aruba Instant IAP-315 (US) Wireless Access Points and HPE Aruba – AC power adapters – (30 Watt). The final quantity of equipment purchased will be determined on the bases of available funding and the lowest quoted amount for the equipment.

Equipment

All equipment (Wireless Access Points and AC Adapters) must be equivalent to the HPE Aruba Instant IAP-315 (US) Wireless Access Points (HPE Part Number JW813A) and HPE Aruba – AC power adapters – (30 Watt) (HPE Part Number JX990A)

- Quotes must include the wireless access points and 30 Watt AC Adapter
- Quotes must include a legal contract for purchase with a contract number.

Access Points

- Must provide “instant access” without configuration within a “DHCP” network
- Must support 802.11n at 2.4GHz and 5GHz
- Preference will be given if the manufacturer offers a limited lifetime warranty (10 day AHR)
- Must support coverage for legacy 802.11b/g clients
- Access points must be IPv6/IPv4 dual stack capable and able to manage IPv6/IPv4 clients.

E-Rate

This proposal request is for equipment to be subsidized under the Universal Services E-Rate Program for Schools and Libraries. No purchase order will be issued until approval of the form 471 application is issued as a result of the proposals being submitted in response to this request.

Right to Reject

The East Tallahatchie School District reserves the right to accept or reject all proposals or sections thereof when the rejection is in the best interest of the school system. The East Tallahatchie School District reserves the right to award without further discussion. Therefore, responses should be submitted initially with the most favorable terms the vendor proposes. The East Tallahatchie School District reserves the right to reject the proposal of a vendor who has previously failed to perform properly or completed on time. The East Tallahatchie School District Board of Trustees reserves the right to reject any and all proposals, any part or parts of a proposal, waive any technicalities/informalities, reduce quantities, make modifications or specifications, and award any or the entire contract in a manner that is in the best interest of the East Tallahatchie School District. Contracts will be awarded to the vendor submitting the proposal determined to be the lowest cost and in the best interests of the East Tallahatchie School District.