

**DESOTO COUNTY SCHOOL DISTRICT  
CLARIFICATION – RFP #278-AWAP-DCS-21  
ARUBA WI-FI ACCESS POINTS & CEILING MOUNTING CLIPS**

Question 1: Do you know if the equipment will be a rip and replace at certain schools or will the equipment be going in at different locations?

*Answer: There is no request for removal of equipment.*

Question 2: The bid specifications state that although DCSD “does not require assistance with installing and configuring the access points from this bid, any vendor awarded this bid shall be available for assistance in resolving unforeseen issues with Aruba Wi-Fi access points. The bid specifications do not state if the available assistance from the vendor should be fee-based or not fee-based.

*Answer: Bid specification require available assistance in resolving unforeseen issues with Aruba WiFi access points during the installation and configuration process.*

Question 3: In light of the difficulty that Aruba Partners may have in providing independent “proof” of how long they have been processing Aruba purchase orders, may Aruba Gold and Platinum Partners provide proof of their current Gold or Platinum Partner status in lieu of the 5 year “proof” of selling Aruba products?

*Answer: Yes, we will include proposers with a Gold or Platinum Partner status in the auction process as long as all other requirements are met.*